

Press Release

E&G Funds & Asset Management becomes AIF Capital

Corporate realignment after successful management buy-out

Stuttgart, 1 September 2020 – E & G Funds and Asset Management (E&G FAM), a former subsidiary of Ellwanger & Geiger Private Bank, is becoming AIF Capital Group by 1 September 2020. With this step, the Managing Partners Mario Caroli and Ralf Schlautmann are completing a realignment process, which started with the management buy-out of E&G FAM in 2017. By creating AIF Capital, the directors are now setting the course for the future of the investment company.

The specialist for open-ended and closed-ended real estate funds for institutional investors can look back on an exciting change process. Since the management buy-out in 2017, the company emerged from a traditional real estate investment manager to become a high-yielding and dynamic investment company with international scope. Now the investment specialists from Stuttgart, Germany have realigned their business operations forming AIF Capital Group on three pillars: Fund Management, Asset Management and Development Services. “The knowledge from our own investments is having a direct positive impact on the products for our investors,” says Mario Caroli. AIF Development is currently developing projects with a volume of €80 million. The in-house Investment Manager “AIF Partner KVG” has been authorised by the German Financial Supervisory Authority BaFin to launch open-ended Special AIF (Alternative Investment Funds), closed-ended Special AIF as well as Mutual AIF. “We will continue to strive for healthy growth aiming for €2 billion assets under management in the medium term,” says Caroli.

At the same time, AIF Capital Group has digitalised all corporate processes. As a result, the remote working ability of the firm’s staff has risen since 2019 from 18 per cent to 93 per cent. For some portfolios, the entire asset management is already handled digitally via Bison.Box. “In face of ever increasing management efforts and needs of highly regulated investors, we are a partner with lean processes and have the ability to fulfil all regulatory requirements”, highlights Ralf Schlautmann. “With the realignment of our services, we can raise efficiency potentials for our clients, while keeping management fees on a constant level and thereby achieving competitive yields.”

Despite a challenging economic environment in the first half of 2020, the investment experts of AIF Capital Group were able to invest €100 million in real estate funds with German and international scope. With a strong team of 35 financial and real estate specialists, the investment company profits from long-standing expertise in the real estate asset classes Parking, Senior Care and Nursery as well as Commercial Property. Together with their partners, AIF Capital Group are planning future real estate projects in the segments Logistics, Infrastructure as well as projects with innovative use concepts.



About AIF Capital Group

AIF Capital Group is an expert for regulated alternative investment funds. The group acts as investor, BaFin-licensed trustee and asset manager to facilitate high-yielding property investment opportunities for institutional investors. The company was founded in 2006 as a subsidiary of Bankhaus Ellwanger & Geiger in Stuttgart. Since then, it has been striving to make classical asset management more innovative and dynamic, while offering an outstanding quality of service. The group currently employs 35 specialists, has own equity of €2.3 million and manages assets with a total volume of c. €1 billion.

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